

*Business-to-Business E-Commerce*

*Global E-Commerce Solutions*  
The Right Partnership

Right here. Right now.



**COMPAQ**

COMMERCE  
ONE 

# Trading in the Global Market.



## This is the place. This is the time...

# teamwork

“Compaq has a strategic partnership with Commerce One to provide customers with leadership and confidence implementing global business-to-business e-commerce solutions. Compaq’s Professional Services and systems integration partners architect these next generation infrastructures to keep them running 24x7.”

**Peter Blackmore**

Senior VP, WW Sales & Services  
Compaq Computer Corporation

“Compaq *NonStop*™ eBusiness Solutions are based on highly-available, scalable, and manageable architectures and platforms including the DISA architecture, Web, application and transaction servers, and anytime/anywhere client devices.”

**Mark Linesch**

Director, E-Commerce Solutions  
Compaq Computer Corporation

**Compaq and Commerce One® partner to provide access to world-wide markets through the establishment of global trading portals, Internet-enabled procurement and business-to-business auctioning services on high-performance Compaq servers.**

With Compaq’s award-winning *ProLiant* servers and Commerce One’s robust, industry-leading e-commerce software, we provide a best of breed solution.

### Compaq and Commerce One enable you to:

- Gain greater control of internal procurement processes
- Ensure 24x7 availability with Compaq cluster technology
- Automate and streamline transactions between buyers and sellers
- Simplify catalog management and ensure up-to-date content
- Leverage purchasing data for more favorable supplier agreements
- Minimize management of communication links to hundreds of suppliers
- Enlist Compaq’s Professional Services to ensure successful deployment using proven methodologies for planning, implementing and managing Compaq *NonStop*™ Solutions

“Compaq is an important platform and services provider to Commerce One, our customers and our partners. The optimized performance of the Commerce One solution on Compaq servers, and the e-business expertise of Compaq’s worldwide services team are a winning combination for our customer and supplier communities.”

**Chuck Donchess**

EVP & Chief Strategy Officer  
Commerce One

### Reliable, Scalable, Available, Manageable

Compaq *NonStop*™ eBusiness Solutions for Commerce One are based on our:

- Proven Distributed Internet Server Array (DISA) architecture that offers best practices for building highly-available, scalable and secure computing environments
- Award-winning, high-performing Compaq *ProLiant* servers
- Experienced team of systems integration and customer support professionals to ensure smooth implementations

# S O L U T I O N S

A background image showing two men in business suits talking on a set of stairs. The image is faded and overlaid with a large blue semi-circle on the right side.

# > The Right Partnership

## *Compaq and Commerce One – a powerful combination:*

- A strong platform team to ensure integration and maximized performance
- Pre-tested hardware and software solutions to facilitate implementation
- Compaq's global e-procurement solutions and competency centers provide electronic procurement planning, architecture, piloting and implementation services
- Compaq and Commerce One marketing and sales teams coordinate to provide customers with the information they need to make the right e-business decisions

## ***Right here. Right now.***

For more information on the Compaq and Commerce One partnership, solutions and services, visit [www.compaq.com/commerceone](http://www.compaq.com/commerceone).

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