

New York State Contract PT55722

Vmware

Price List Effective 8/23/2007

HP Part #	Mfg Part #	Description	Retail	NYS Price
*377765	VI-STD-C-NY	VI3 Standard 2CPU License including 3 year Platinum Software Assurance	\$6,140.63	\$5,475.72
*377764	VI-ENT-C-NY	VI3 Enterprise 2CPU License including 3 year Platinum Software Assurance	\$9,415.63	\$8,396.11
*377758	VI-STD-ENT-UG-C-NY	VI3 Standard to Enterprise 2CPU Upgrade including 3 year Platinum Software Assurance	\$4,262.25	\$3,758.53
*377755	VI-VCMS-C-NY	Virtual Center Management Server License including 3 year Platinum Software Assurance	\$8,187.50	\$7,300.97
*377761	ACE2-STD-ENG-W-C-NY	ACE2 Standard Kit including 3 year Platinum Software Assurance	\$8,185.86	\$7,299.50
*377762	ACE2-ENT-ENG-W-C-NY	ACE2 Enterprise Kit including 3 year Platinum Software Assurance	\$26,198.36	\$23,361.64
*377763	ACE2-VOL-KEY-ADD-NY	ACE2 Additive Volume License Key including 3 year Platinum Software Assurance	\$131.00	\$116.82
*377760	VLM-SVR-C-NY	Lab Manager Server 2 including 3 year Platinum Software Assurance	\$24,562.50	\$21,902.90
*377759	VLM-NODE2-C-NY	Lab Manager 2CPU Agent including 3 year Platinum Software Assurance	\$1,637.50	\$1,460.19
*377756	VLM-STD-FND-C-NY	Lab Manager Standard Foundation Bundle including 3 year Platinum Software Assurance	\$57,312.50	\$51,106.78
*377757	VLM-STD-EXP-C-NY	Lab Manager Standard Expansion Bundle including 3 year Platinum Software Assurance	\$32,750.00	\$29,203.88
*377781	VLM-ENT-FND-C-NY	Lab Manager Enterprise Foundation Bundle including 3 year Platinum Software Assurance	\$73,687.50	\$65,708.70
*377752	VLM-ENT-EXP-C-NY	Lab Manager Enterprise Expansion Bundle including 3 year Software Assurance	\$49,125.00	\$43,805.81
A548288	CON-ESX-VDI-C	VMware Virtual Desktop Infrastructure (VDI) Pilot	\$18,000.00	\$17,219.39
A358299	CON-ESX-P2V	VMware PS Workshop: P2V Jumpstart	\$6,000.00	\$5,739.80
A434390	CON-ESXVC-JS	VMware PS Workshop: VI Jumpstart	\$10,000.00	\$9,566.33
A415892	CON-ESXVCP2V-JS	VMware PS Workshop: VI w/P2V Jumpstart	\$13,500.00	\$12,914.54
A389876	CON-EXP	VMware Consulting Expense Reimbursement	\$2,200.00	\$2,104.59
A433904	CON-TAM	VMware TAM -- Technical Account Manager (Includes Travel for 4 onsite visits)	\$40,000.00	\$38,265.31
A468039	CON-ESX-HC-AW	VMware PS Advanced Workshop: Health Check	\$9,000.00	\$8,609.69
A469523	CON-ACE-JS	VMware PS Workshop: ACE Jumpstart	\$6,000.00	\$5,739.80
A376793	CON-ESX-SCON	VMware PS Virtualization Assessment	\$20,000.00	\$19,132.65
A641496	CON-ESX-UPG	VMware Infrastructure Upgrade Pilot	\$9,000.00	\$8,609.69
A401119	CON-TM	VMware PS Consulting Time and Materials per day - EMEA	\$3,000.00	\$2,869.90
A609233	CON-LM-JS	VMware PS Workshop: Lab Manager Jumpstart (2 days) - North America	\$6,000.00	\$5,739.80
A627783	EDU-VI3-DSAOE	Virtual Infrastructure 3: Deploy, Secure and Analyze -Open Enrollment	\$3,295.00	\$3,152.10
A641488	EDU-VI3-DSAOE	Virtual Infrastructure 3: Deploy, Secure and Analyze -Onsite	\$27,500.00	\$26,307.40
A436915	EDU-WS-TTOS	Workstation Technical Training - Onsite	\$6,000.00	\$5,739.80
A548306	EDU-WKS-TTTP	Workstation Class Onsite - Per Person Beyond 12	\$600.00	\$573.98
A376787	EDU-WS-TTOE	Workstation Technical Training - Open Enrollment	\$600.00	\$573.98
A413390	EDU-GSX-SMOS	GSX Server Systems Management Onsite	\$8,000.00	\$7,653.06
A376785	EDU-GSX-SMOT	GSX Server Systems Management Online Training	\$800.00	\$765.31
A375305	EDU-ESX-SRV	ESX Server Equipment Kit	\$5,000.00	\$4,783.16
A436911	EDU-VC-SMOS	VirtualCenter System Management -- Onsite	\$5,000.00	\$4,783.16
A548308	EDU-VC-SMXP	VirtualCenter Class Onsite - Per Person Beyond 12	\$500.00	\$478.32
A420532	EDU-VC-SMOT	VirtualCenter -- Online Training	\$800.00	\$765.31
A641487	EDU-VCP	VCP Exam Fees	\$5,000.00	\$4,783.16
A457855	EDU-VI-EVOS	Virtual Infrastructure w/ ESX Server & VirtualCenter - Onsite	\$25,000.00	\$23,915.82
A548309	EDU-VI-EVXP	Virtual Infrastructure Class Onsite - Per Person Beyond 12	\$2,500.00	\$2,391.58
A469520	EDU-VI-EVLOS	Virtual Infrastructure w/ ESX Server and VirtualCenter and Extended Laboratory - Onsite	\$30,000.00	\$28,698.98
A548310	EDU-VI-EVLXP	Virtual Infrastructure Class w/Extended Lab Onsite - Per Person Beyond 12	\$3,000.00	\$2,869.90
A548701	EDU-VI-P2VOS	Virtual Infrastructure w/ ESX Server, VirtualCenter, and P2V - Onsite	\$32,500.00	\$31,090.56
A548702	EDU-VI-P2VXP	Virtual Infrastructure Class w/P2V Onsite - Per Person Beyond 12	\$3,250.00	\$3,109.06

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A446354	EDU-VI-EVOE	Virtual Infrastructure w/ ESX Server & VirtualCenter - Open Enrollment	\$2,995.00	\$2,865.11
A469545	EDU-VI-EVLOE	Virtual Infrastructure Extended Laboratory - Open Enrollment	\$500.00	\$478.32
A548718	EDU-P2V-SMOE	Server Migration Using VMware P2V Assistant - Open Enrollment	\$1,495.00	\$1,430.16
A548719	EDU-P2V-SMOS	Server Migration Using VMware P2V Assistant - Onsite	\$12,500.00	\$11,957.91
A548720	EDU-P2V-SMXP	Server Migration Class Onsite - Per Person Beyond 12	\$1,250.00	\$1,195.80
A436914	EDU-EXP	VMware Education Expense Reimbursement	\$3,000.00	\$2,869.90
A479375	EDU-ACE-DDMOE	VMware ACE: Deploying Secure Desktops - Open Enrollment	\$1,495.00	\$1,430.16
A479374	EDU-ACE-DDMOS	VMware ACE: Deploying Secure Desktops - Onsite	\$12,500.00	\$11,957.91
A479380	EDU-ACE-DDMXP	VMware ACE: Deploying Secure Desktops - Onsite, Per Person Beyond 12	\$1,250.00	\$1,195.80
A479385	EDU-DDD-EVOE	Virtual Infrastructure 2: Design, Deploy, Diagnose - Open Enrollment	\$3,295.00	\$3,152.10
A479382	EDU-DDD-EVOS	Virtual Infrastructure 2: Design, Deploy, Diagnose - Onsite	\$27,500.00	\$26,307.40
A479372	EDU-DDD-EVXP	Virtual Infrastructure 2: Design, Deploy, Diagnose - Onsite, Per Person Beyond 12	\$2,750.00	\$2,630.74
A548704	EDU-VI-INOE	Virtual Infrastructure Introduction	\$750.00	\$717.48
A548705	EDU-VI-INOS	Virtual Infrastructure Introduction	\$6,250.00	\$5,978.96
A548706	EDU-VI-INXP	Virtual Infrastructure Introduction	\$625.00	\$597.90
A548708	EDU-VI-OPOE	Virtual Infrastructure Operator	\$1,495.00	\$1,430.16
A548709	EDU-VI-OPOS	Virtual Infrastructure Operator	\$12,500.00	\$11,957.91
A548710	EDU-VI-OPXP	Virtual Infrastructure Operator	\$1,250.00	\$1,195.80
A560441	EDU-VI-WNOE	VMware Infrastructure 3: What's New	\$1,495.00	\$1,430.16
A587710	EDU-VI-WNOS	VMware Infrastructure 3: What's New	\$12,500.00	\$11,957.91
A641486	EDU-VI-WNXP	VMware Infrastructure 3: What's New	\$1,250.00	\$1,195.80
A641485	EDU-VI2-DSAOE	VMware Infrastructure 2: Design, Secure, and Automate - Open Enrollment	\$3,295.00	\$3,152.10
A641484	EDU-VI2-DSAOS	VMware Infrastructure 2: Design, Secure, and Automate - Onsite	\$27,500.00	\$26,307.40
A577434	EDU-VI3-ICOE	VMware Infrastructure 3: Install and Configure - Open Enrollment	\$2,995.00	\$2,865.11
A592920	EDU-VI3-ICOS	VMware Infrastructure 3: Install and Configure - Onsite	\$25,000.00	\$23,915.82
A641483	EDU-VI3-ICXP	VMware Infrastructure 3: Install and Configure - Onsite Additional Student	\$2,500.00	\$2,391.58
A641482	EDU-VMS-OE	Mastering VMware Server - Open Enrollment	\$800.00	\$765.31
A641489	EDU-VMS-OS	Mastering VMware Server - Onsite	\$8,000.00	\$7,653.06
A641494	EDU-VMS-XP	Mastering VMware Server - Onsite, Additional Student	\$800.00	\$765.31
A641493	EDU-VI3-OPOE	Virtual Infrastructure 3: Operators - Open Enrollment	\$1,495.00	\$1,430.16
A641492	EDU-VI3-OPOS	Virtual Infrastructure 3: Operators - Onsite	\$12,500.00	\$11,957.91
A641491	EDU-VI3-OVOE	Virtual Infrastructure 3: Overview - Open Enrollment	\$750.00	\$717.48
A641490	EDU-VI3-OVOS	Virtual Infrastructure 3: Overview - Onsite	\$625.00	\$597.90
A580951	SVC-0-CR100	Consulting & Training Credits - Prepaid Services - PSO Credit \$0 - \$15,000	\$100.00	\$95.66
A580950	SVC-10-CR90	Consulting & Training Credits - Prepaid Services - PSO Credit \$15,100 - \$60,000	\$90.00	\$86.10
A580949	SVC-15-CR85	Consulting & Training Credits - Prepaid Services - PSO Credit \$60,100 - \$120,000	\$85.00	\$81.32
A580952	SVC-20-CR80	Consulting & Training Credits - Prepaid Service - PSO Credit \$120,100 - \$200,000	\$80.00	\$76.53
A600957	CON-ESX-BC-ADD	BUSINESS CONTINUITY - JUMPSTART ADD ON	\$3,000.00	\$2,869.90
A548707	EDU-VI-IN-KIT	VI INTRODUCTION-EDU 1 SET - STUDENT MATERIAL FOR INTRO COURSE	\$100.00	\$95.66
A548711	EDU-VI-OP-KIT	VI OPERATOR -EDU - 1 SET - STUDENT MATERIAL OPERATOR COURSE	\$200.00	\$191.33
A469521	TRNG-EXP	VMWARE EDUCATION - EXPENSE REIMBURSEMENT	\$3,000.00	\$2,869.90
A469519	EDU-VI-SCOE	VMWARE EDUCATION - SERVER CONSOLIDATION OPENENROLLMENT	\$1,495.00	\$1,430.16

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